

The Future of Renewable Energy in Mexico: Ethics Session

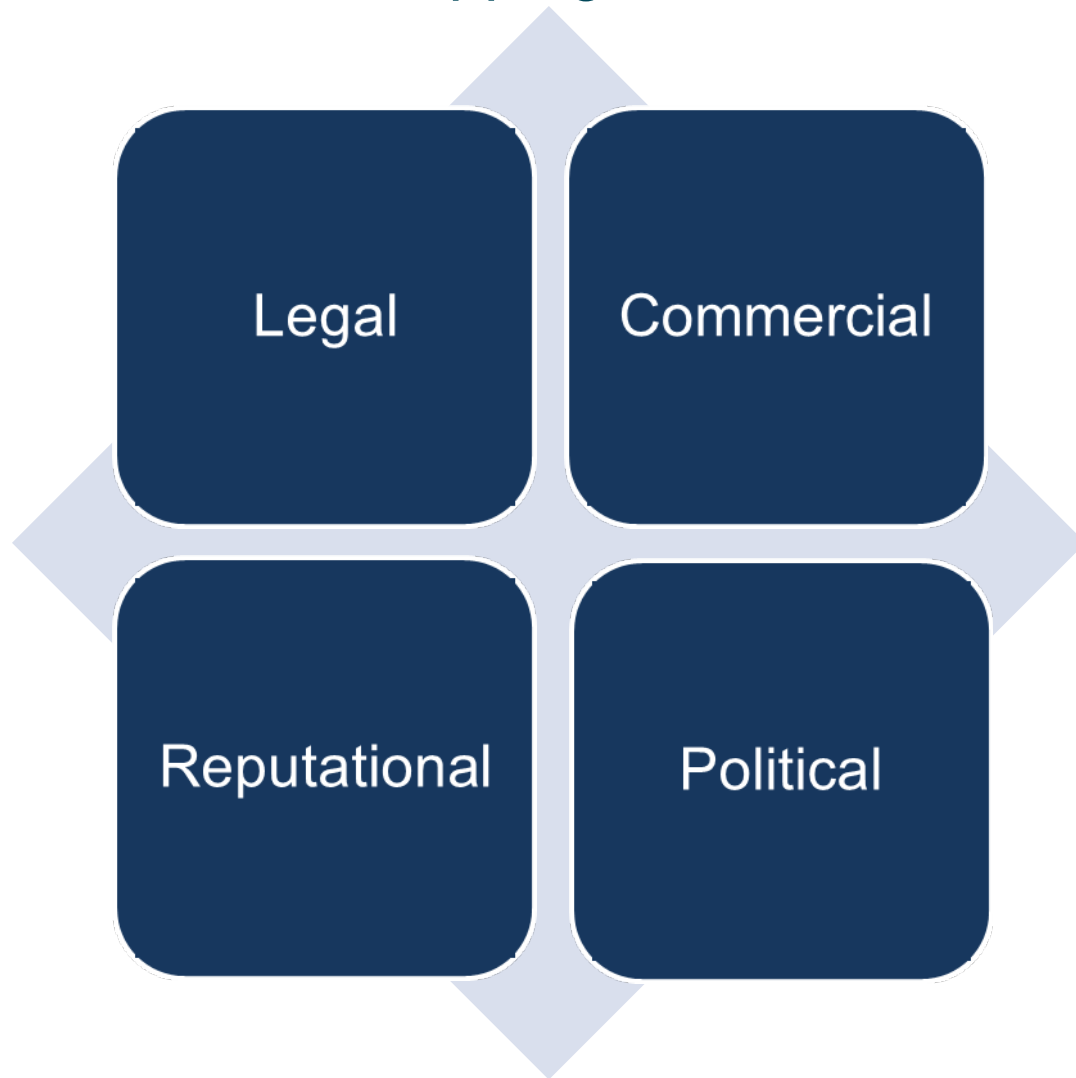
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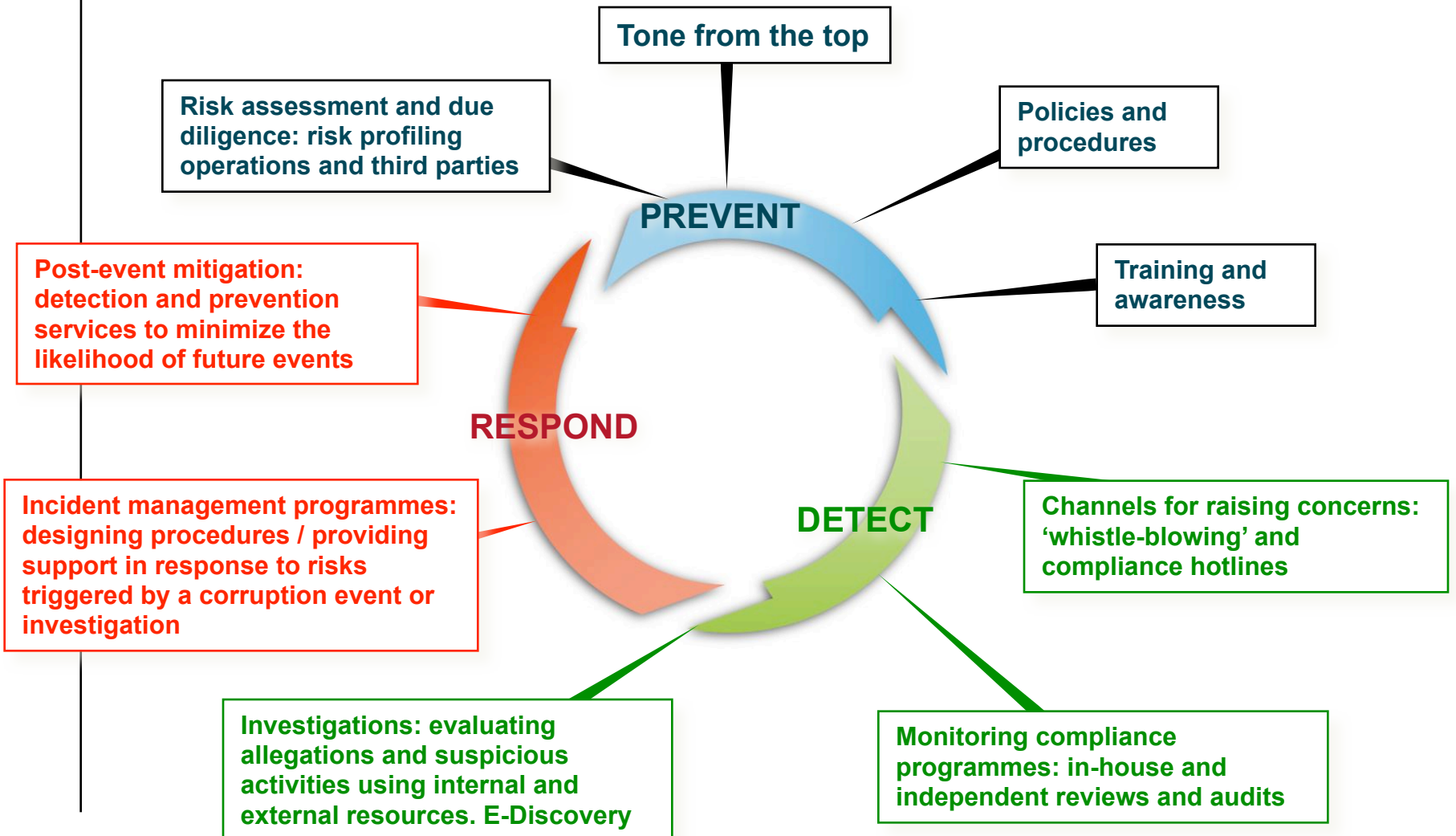
Control Risks

- Risk dynamics: 4 overlapping areas of risk



Control Risks

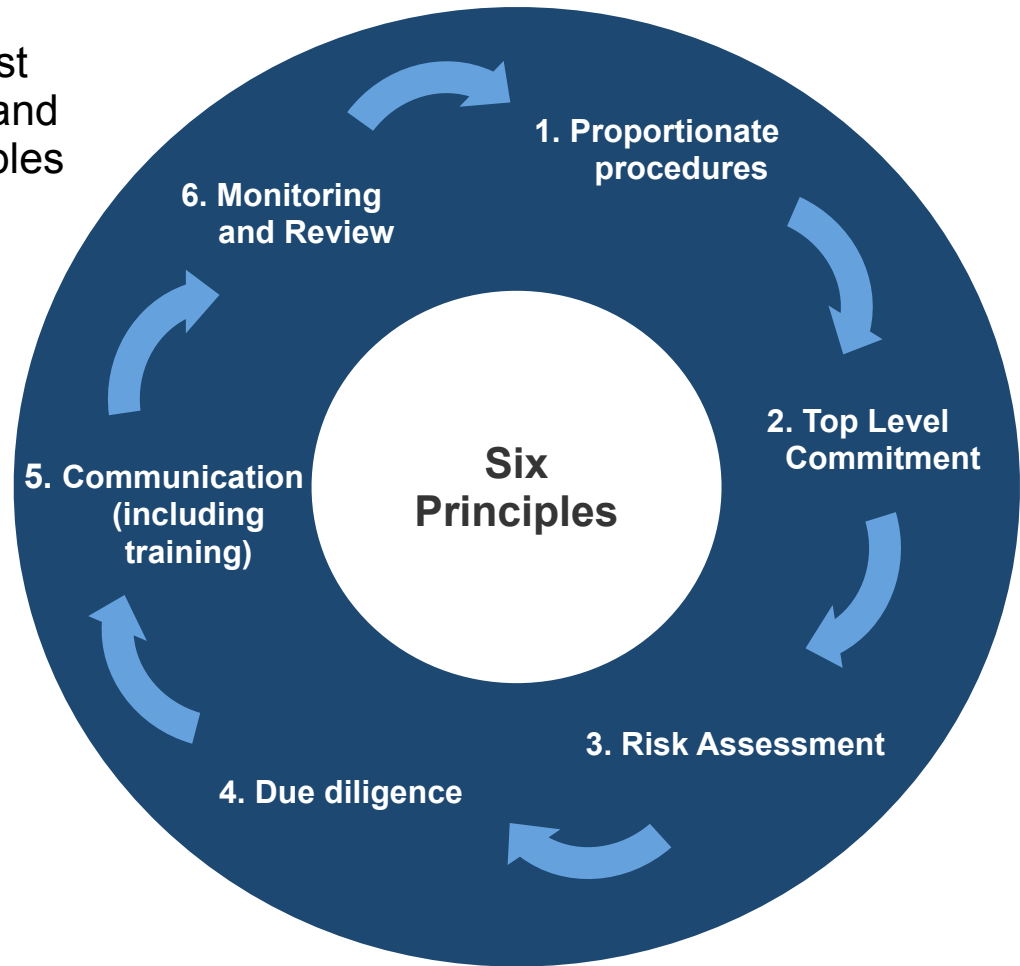
■ What does it mean for companies operating in Mexico?



Control Risks

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Underlines the need for a robust anti-corruption programme.....and adopting the UKBA's six principles of adequate procedures is sensible



Control Risks

■ Practical compliance – key concerns

- Distributors, agents 3rd parties
- Joint ventures/M&A
- Facilitation payments
- Hospitality and gifts
- Foreign public officials

Control Risks

■ Practical compliance

So will anti-corruption compliance harm your profitability?

- You probably won't miss out on the big deals
- Size can help you through any changes
- There is a financial **COST** to implement a rigorous programme
- Use of 3rd parties will be will be headache #1
- Facilitation payments will be headache #2

Control Risks

■ Practical compliance

Employ the “**S.T.A.I.R.S.**” concept:

Screen

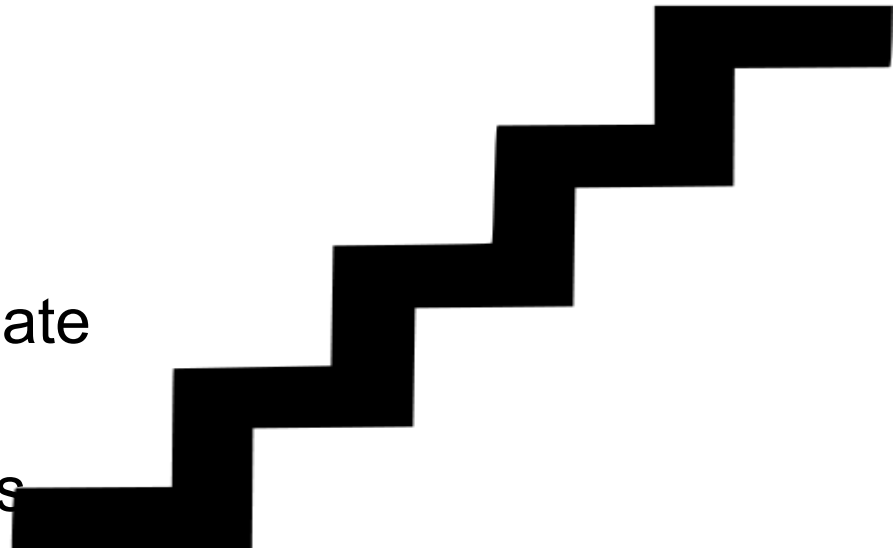
Train

Audit

Investigate

Repeat

Systems



These are adequate procedures if implemented with serious commitment from the top

Questions?

